

Patient Education and Engagement Guide

A comprehensive guide to drive Galleri[®] patient awareness in your practice



Galleri.com



Welcome

Hello there! This Patient Education and Engagement Guide has a collection of assets and tools that can assist you in educating your patients about the Galleri test in your clinic.

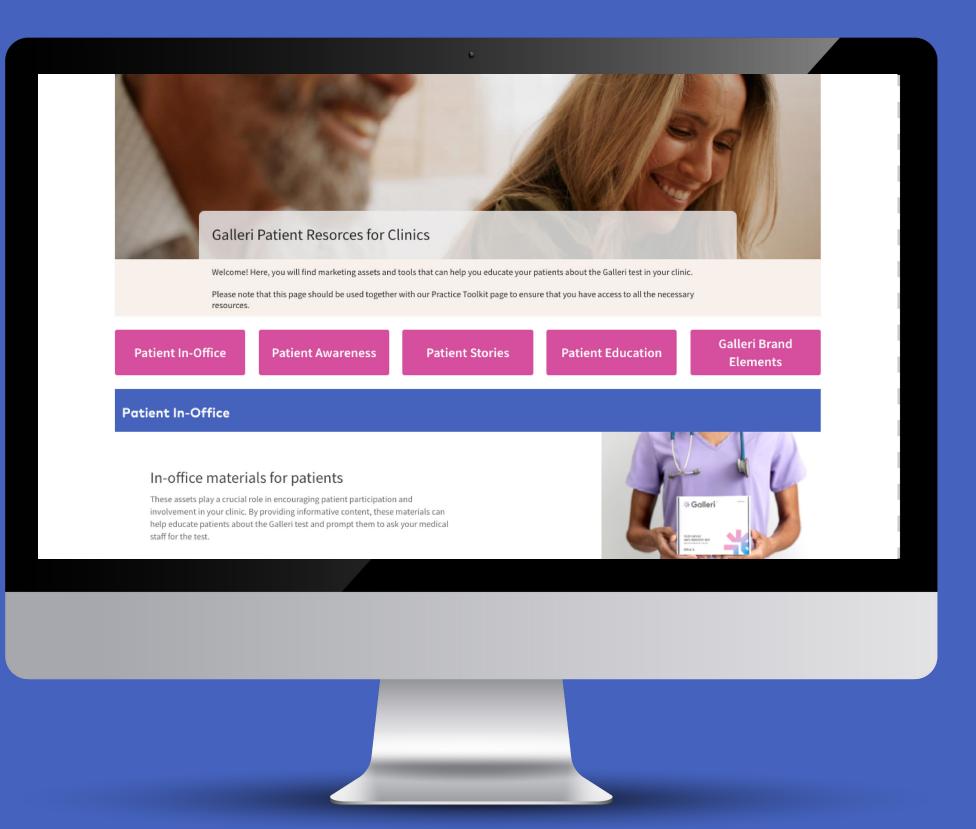
This guide is designed to help you create a foundational awareness and education strategy for your clinic.

With these materials, you can emphasize the importance of multi-cancer early detection (MCED) and why adding Galleri to recommended cancer screenings is important.

Would you like printed copies of these materials?

Please contact your GRAIL Galleri Consultant.

*****Galleri



<u>Access the Patient Education and</u> <u>Engagement Guide online</u>





*****Galleri[®]

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Pre-visit awareness

Driving awareness outside the clinic

Patient awareness outside of the clinic empowers individuals to make informed decisions about their health.

Take advantage of ready-made content you can tailor to your needs. These materials provide your patients with valuable information and resources to help them take a step forward in requesting the Galleri test.

Materials included in this section

- <u>Pre-visit email template</u>
- <u>Content for website, patient newsletter or blog posts</u>
- Email templates (Introduction to Galleri and On-site events)
- <u>Postcard</u>
- Patient story videos



Pre-visit email template

Simplify the email creation process every time you need to reach out to patients who are due for an annual checkup.

Use this email template, which offers a menu of helpful options:

- How to introduce the Galleri test
- Adding a multi-cancer early detection test
- Galleri benefits
- Video links
- Calls-to-action
- Closing statements for next steps

HOW TO ACCESS:

See the template by <u>clicking here.</u>

*Galleri®

Patient Pre-visit Email Template

Example containing a selection of the messages mentioned above:

A.1.	We look forward to seeing you at your upcoming wellness appointment and are excited to announce that our practice now offers the Galleri multi-cancer early detection test.	
B.3	There are over 100 types of cancer, but only 5 have recommended screening tests. ^{N, S} It's time to screen for more by adding Galleri.	
C.3.	The Galleri test screens for a signal shared by more than 50 cancer types with a single blood test, most of which lack recommended screening tests. ^{F,N}	
D	 To learn more before your next visit, watch the videos below or visit Galleri.com/patient. Learn about the Galleri test What does a No Cancer Signal Detected result mean? What does a Cancer Signal Detected result mean? Watch Roger's Galleri story Watch Cindy's Galleri story 	
E	The Galleri test is not covered by most health insurance companies. Our practice price is \$[###], and you may be able to use FSA or HSA funds to cover the cost of the test. Additionally, flexible payment options may be available for the Galleri test (not available for client bill offices).	
F	Galleri is a screening test and does not diagnose cancer. Diagnostic testing is needed to confirm cancer. The Galleri test does not detect a signal for all cancers, and not all cancers can be detected in the blood. False-positive and false-negative results do occur. Galleri should be used in addition to healthcare provider recommended screenings. The Galleri test is recommended for use in adults with an elevated risk for cancer, such as those aged 50 or older. It is not recommended in individuals who are pregnant, 21 years old or younger, or undergoing active cancer treatment.	
G	Let us know at your upcoming visit if you would like to take the Galleri test or have further questions. We look forward to seeing you soon. [Add Practice Name] [Add Practice contact information - phone number & email]	
н	References F. Klein EA, Richards D, Cohn A, et al. Clinical validation of a targeted methylation-based multi-cancer early detection test using an independent validation set. Ann Oncol. 2021;32(9):1167-77. DOI: https://doi.org/10.1016/j.annonc.2021.05.806. N. US Preventive Services Task Force. Recommendations Cancer screening tests, Grade A, B, C. Accessed 7Mar2023.https://www.uspreventiveservicestaskforce.org/uspstf/topic_search_results S. National Cancer Institute. Understanding Cancer/ Types of Cancer. https://www.cancer.gov/about-cancer/understanding/what-is-cancer#types	
I	Insert Important Safety Information and Lab / Test Information	

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9	-

Content for website, patient newsletter or blog posts

Use this digital content to educate your patients about the Galleri test through a variety of your communication channels. With this content you can inform your patient audience through your website, newsletter, and/or blog.

Make it your own with customizable digital materials.

HOW TO ACCESS:

Review and download this material by <u>clicking this link.</u>





Email templates toolkits

These email templates are pre-designed content that serve as a foundation for creating email messages. These templates include a structure with subject line, body content, images, calls-to-action, and other elements.

Using templates streamlines the email creation process, ensures consistency and allow clinics to easily replicate and customize content to fit your practice needs and drive patient awareness.

Materials included in this section

- Galleri Patient Journey (3 emails)
- Intro to the Galleri test
- Benefits of the test
- MCED testing with a simple blood draw
- On-site blood draw event invite (1 email)

HOW TO ACCESS:

Review and download this material by <u>clicking this link</u>.

*****Galleri

EMAIL #1: Introducing the Galleri test

[SUBJECT LINE OPTIONS]

- Now you can screen for multiple cancers with a single blood test • The future of screening with multi-cancer early detection is here
- A new way to screen for more cancers is available to you!

Our practice now offers the Galleri test that can screen for a signal shared by more than 50 types of cancer with a simple blood draw.

Adding Galleri to your cancer screenings allows you to go further.

What's the Galleri test?

- Screens for a signal shared by 50+ cancers, including fast-spreading, aggressive cancers that don't show symptoms in early stages, such as
- pancreatic and ovarian
- Looks for signal associated with active cancer and does not predict your future genetic risk for cancer.
- If a cancer signal is detected, Galleri predicts the tissue type or organ associated with the cancer signal.

e Galleri test does not detect a signal for all cancers and not all cancers can be detected in the blood False positive and false negative results do occur. Galleri should be used in addition to healthcare provide recommended screening tests.

Learn more by visiting Galleri.com or watching this short video.

Who is Galleri for

Recommended for use in adults with an elevated risk for cancer, such as those aged 50 or older. Talk to us to determine if the test is right for you.

Review Important Safety Information

Call our office today to [practice phone number] and make an appointment to speak to our team and discuss testing with Galleri.

References

US-GA-2100099-3

EMAIL #3: Multi-cancer early detection with a simple blood draw

[SUBJECT LINE OPTIONS]

- A single blood test is changing early cancer detection
- Finding cancer early is a reality with Galleri

Get ahead of cancer when it's most treatable

Finding cancer early creates the best chance for successful treatment.

Our practice [name practice] now offers the Galleri® multi-cancer early detection test*- in a clinical study the test detected a signal shared by more than 50 types of cancer, including many not commonly screened for today.^{1,2}

With a simple blood draw, the Galleri test can provide early detection insights that help you to be proactive about your health.

This is a revolutionary way to look for a signal associated with active cancer.

The Galleri test does not detect a signal for all cancers and not all cancers can be detected in the blood. False positive and false negative results do occur. Galleri should be used in addition to healthcare pro recommended screening tests.

Visit Galleri.com or watch a short video to learn more

How to take the Galleri test?

Galleri is recommended for use in adults with an elevated risk for cancer, such as those aged 50 or older. Talk to us to determine if the test is right for you.

Call us today to [practice phone number] or email us at [practice email address] to schedule a consultation with one of our providers. We'll happy to assist you.

Review Important Safety Information

We're looking forward to seeing you!

[Add practice name]

US-GA-2100099-3

EMAIL #2: Benefits of multi-cancer early detection testing

[SUBJECT LINE OPTIONS]

- A multi-cancer early detection test is available now
- How to request a multi-cancer early detection test

Your health is our top priority at [PRACTICE NAME]. That's why we want you to know about Galleri

Galleri is a multi-cancer early detection test that can screen for a signal shared by more than 50 types of cancer.¹ All possible through a simple blood draw.

When added to recommended cancer screenings, it can detect a cancer signal shared by fast-spreading, aggressive cancers like pancreatic and ovarian, that don't show early-stage symptoms

This is a revolutionary way to look for a signal associated with active cancer.

The Galleri test does not detect a signal for all cancers and not all cancers can be detected in the blood. False positive and false negative results do occur

Visit Galleri.com or watch a short video to learn more.

How to take the Galleri test?

Galleri is recommended for use in adults with an elevated risk for cancer, such as those aged 50 or older. Talk to us to determine if the test is right for you.

Curious about Galleri? Watch this short video on how to take the test.

Review Important Safety Information

Call us today to [practice phone number] or email us at [practice email address] to schedule a consultation with one of our providers. We'll happy to assist you.

We're looking forward to seeing you!

[Add practice name]

US-GA-2100099-3

Subject: You're invited to take the Galleri® multi-cancer early detection test

Body copy:

We are hosting an onsite Galleri[®] blood draw event for eligible patients.

ALT: Don't miss out on this unique opportunity to get your blood drawn for the Galleri® multicancer early detection test and start screening for multiple cancers at our practice [add practice

The Galleri test screens for a signal shared by 50+ cancers, including fast-spreading, aggressive cancers that don't show symptoms, in early stages with a single blood test. By adding the Galleri test to your cancer screening plan, you can increase your chance of finding cancer early.

The Galleri test is recommended for use in adults with an elevated risk for cancer, such as those aged 50 or older. Fasting is not required for the Galleri test.

When: [Month, Day] from [Time to Time] Where: [Event address]

To learn more about the Galleri test, we recommend watching the following short videos or

The Galleri test is not covered by most health insurance plans, you may be able to use

To sign up for the event, email us at [add email] or call our office at [add number].

Review Important Safety Information below or visit: Galleri.com/safety-information

The Galleri test is recommended for use in adults with an elevated risk for cancer, such as

those aged 50 or older. The Galleri test does not detect all cancers and should be used in addition to routine cancer screening tests recommended by a healthcare provider. Galleri is

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- reviewing the Patient FAQs: galleri.com/patient/faqs
 - What is the Galleri test
 - <u>Understanding a No Cancer Signal Detected result</u> Understanding a Cancer Signal Detected result

 - Patient stories

FSA/HSA funds to cover the cost of the test

We hope to see you soon!

Important Safety Information



Postcard

The Galleri test is a powerful tool for cancer screening that is now available at your clinic. You can use this postcard to inform your patients about the availability of Galleri and encourage them to take advantage of this innovative technology.

HOW TO ACCESS:

Review and download this material by <u>clicking this link.</u>

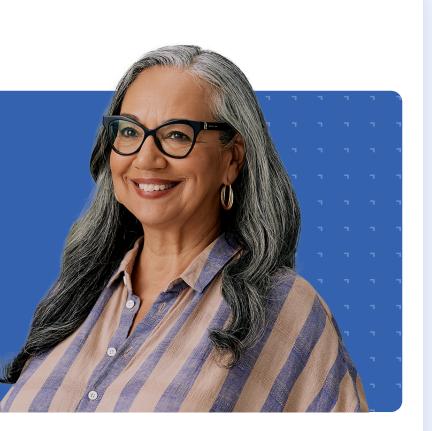
Reach out to your GRAIL Galleri Consultant if you are interested in using a postcard to drive awareness.

*****Galleri[®]

*****Galleri[®]

NEVER UNTIL NOW Screening for multiple cancers is possible with

cancers is possible with a single blood test



Introducing the Galleri[®] multi-cancer early detection test

Galleri is the first-of-its kind — a test that looks for a signal shared by 50+ types of cancer including some fast-spreading cancers that don't show symptoms in early stages.

The Galleri test is recommended for use in adults with an elevated risk for cancer, such as those aged 50 or older. The Galleri test does not detect a signal for all cancers and not all cancers can be detected in the blood. **Talk to your healthcare provider to learn more about the Galleri test.**



Patient stories

Forging emotional connections

These stories illustrate the effectiveness of the Galleri test in screening for cancer. They highlight a patientcentered approach that fosters engagement and conveys the emotional impact on patients.

HOW TO ACCESS:

Watch and download this material by <u>clicking this link.</u>







*****Galleri®













Point of care education

In-office materials for patients

Encourage patient engagement in your clinic. Providing these informative materials will prompt them to ask your medical staff about the Galleri test.

Materials included in this section

- <u>Questionnaire</u>
- <u>Trifold</u>
- <u>In-depth Galleri overview tool</u>
- <u>Posters</u>
- Educational videos:
- What is Galleri
- How to take the Galleri test in a clinic
- How does the Galleri test works
- QR codes sheet



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#Galleri

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Screen for multiple

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Go further with your cancer screening



*** Galleri**

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Go further with your cancer screening Screen for multiple cancers

Screen for multiple cancers with a single blood test

after a Galleri

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not rule out capcor

Patient questionnaire

Use this piece to identify patients with cancer risk factors and if they are interested in learning more about the Galleri test at their visit after they check in for their appointment.

This piece can be combined with the QR code video sheet while patients wait for their appointment with the goal to save time and drive education during their visit.

A digital version is available which can be customized for your practice.

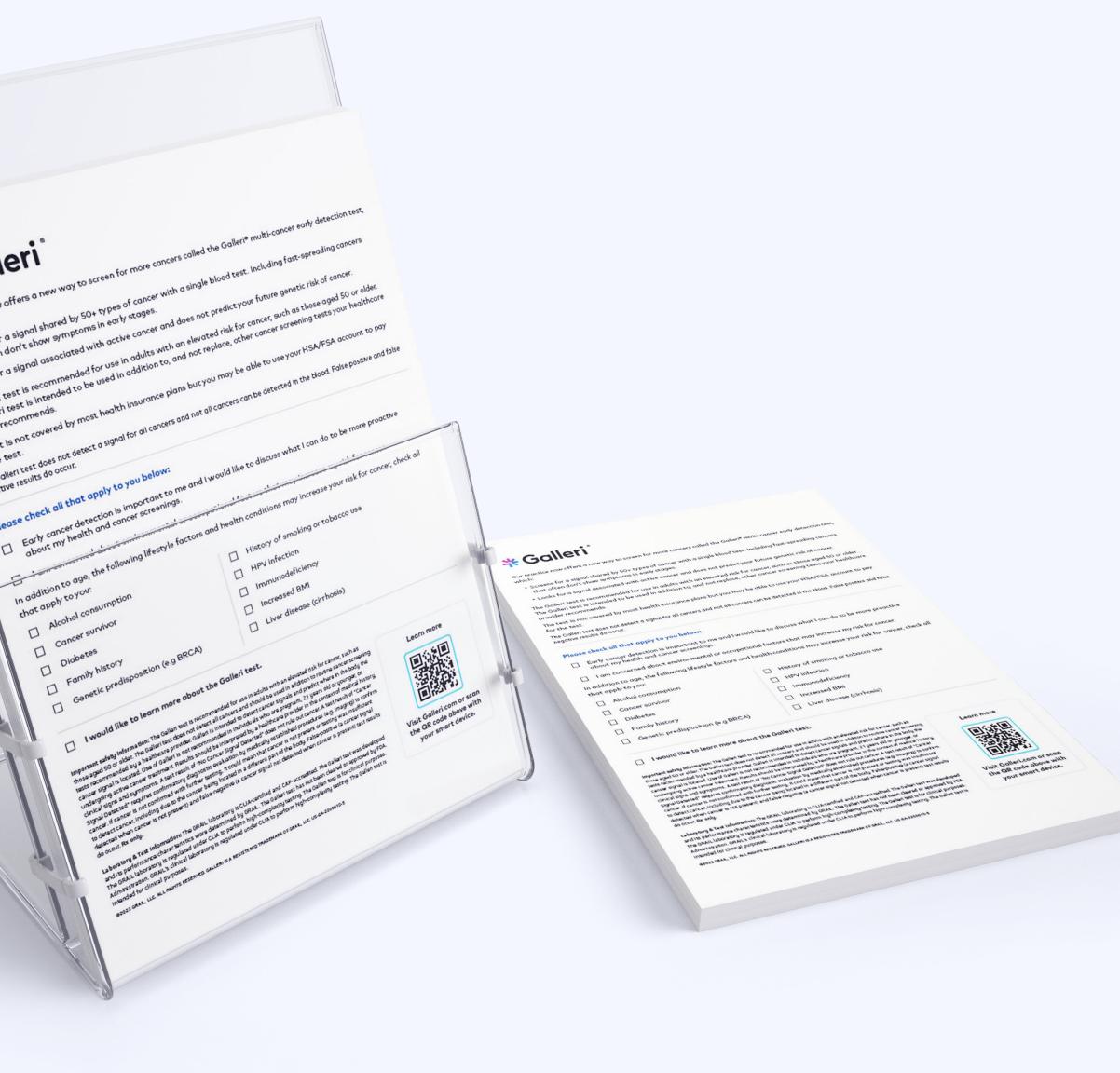
HOW TO ACCESS:

Review and download this material by <u>clicking this link.</u>

Reach out to your GRAIL Galleri Consultant to request printed copies for your clinic.

Cor practice now offers which: • Screens for a signe that often don't si • Looks for a signe the Galleri test is provider recomme Galleri test is provider recomme for the test. • Re Galleri test is provider recomme • Re test is not of • Re Galleri test. •

*****Galleri[®]





Trifold

Dive into this inviting patient friendly trifold, designed for Galleri's target age group.

This piece includes rich visuals about relevant cancer screenings, messages about what the Galleri test is, and who the test is for, clear steps on how to take the test, how the test works, and understanding results.

A digital version is available in seven different languages: **English, Chinese, Korean, Spanish Russian, Tagalog, and Vietnamese.**

HOW TO ACCESS:

Review and download this material by <u>clicking this link.</u>

Reach out to your GRAIL Galleri consultant to request printed copies for your clinic.



*****Galleri[®]

Galleri *

Go further with your cancer screening





In-depth Galleri overview tool

Enhance patient education at your clinic with our interactive tool.

This tool offers healthcare providers talking points to assist them in guiding the discussion and answering questions from patients.

Additionally, it includes informative visuals about relevant cancer screenings, messages about what the Galleri test is, who it is intended for, clear instructions on how to take the test, and how to interpret the test results.

HOW TO ACCESS:

Review and download this content in presentation format by <u>clicking this link</u>.

Reach out to your GRAIL Galleri Consultant to request printed copies for your clinic.



Go further with your cancer screen for multiple cancer with a single blood test

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Posters

Increase awareness and encourage patients to request the Galleri test by displaying these posters in prominent areas within patient waiting and exam rooms.

These posters are designed to inspire curiosity and provide information about the benefits of the Galleri test. This is a valuable resource for patients seeking to go further with cancer screening.

A digital version is available for TV screens and/or computer monitors.

HOW TO ACCESS:

Review and download these posters by <u>clicking here.</u>

Reach out to your GRAIL Galleri Consultant to request printed copies for your clinic.



Go further with your cancer screening by adding Galleri®

Screen for multiple cancers with a single blood test

Galleri screens for a signal shared by multiple cancers and predicts the tissue type or organ associated with the signal.

The Galleri test does not detect a signal for all cancers and not all cancers can be detected in the blood. False positive and false negative results do occur. Galleri should be used in





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under the Clinical Laboratoru Improvement Ame CAP). The Galieri test was developed, and its performance characteristics were determined by GRAIL. The Galieri test has not be Drug Administration. GRAIL's clinical laboratory is regulated under CLIA to perform high-complexity testing. The Galieri test is inte

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*****Galleri



Learn more by visiting Galleri.com/patient



At your healthcare provider's clinic

Receive your result: About 2 weeks after your sample is received at the GRAIL lab



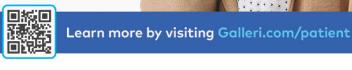


Go further with your cancer screening by adding Galleri®

Screen for multiple cancers with a single blood test

Galleri screens for a signal shared by multiple cancers and predicts the tissue type or organ associated with the signal

The Galleri test does not detect a signal for all cancers and not all cancers can be detected in the blood. False positive and false negative results do occur. Galleri should be used in addition to other recommended screenings.



Request the test



At your healthcare provider's clinic or labor



About 2 weeks after your sample received at the GRAIL lab

under the Clinical Laboratoru Ir

RAIL's clinical laboratory is regulated under CLIA to perform high-complexity testing. The Galleri test is intended for clini

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Go further with your cancer screening by adding Galleri®

Screen for multiple cancers with a single blood test

Galleri screens for a signal shared by multiple cancers and predicts the tissue type or organ associated with the signa

The Galleri test does not detect a signal for all co not all cancers can be detected in the blood. False positi I false negative results do occur. Galleri should l



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Request the test uah your healthcare pr

Complete your blood draw At your healthcare provider's clinic or laboratory

Receive your results About 2 weeks after your sample is received at the GRAIL lab

under the Clinical Laboratoru ation. GRAIL's clinical laboratory is regulated under CLIA to perform high-complexity testing. The Galleri test is i © 2023 GRAIL, LLC. ALL RIGHTS RESERVED. GALLERI IS A REGISTERED TRADEMARK OF GRAIL, LLC. US-GA-2100197-

GRAIL





Educational videos

Educating your patients is key

Using visual aids to educate patients simplifies complex medical concepts and enhances understanding of the Galleri multi-cancer early detection test.

Videos and materials included in this section

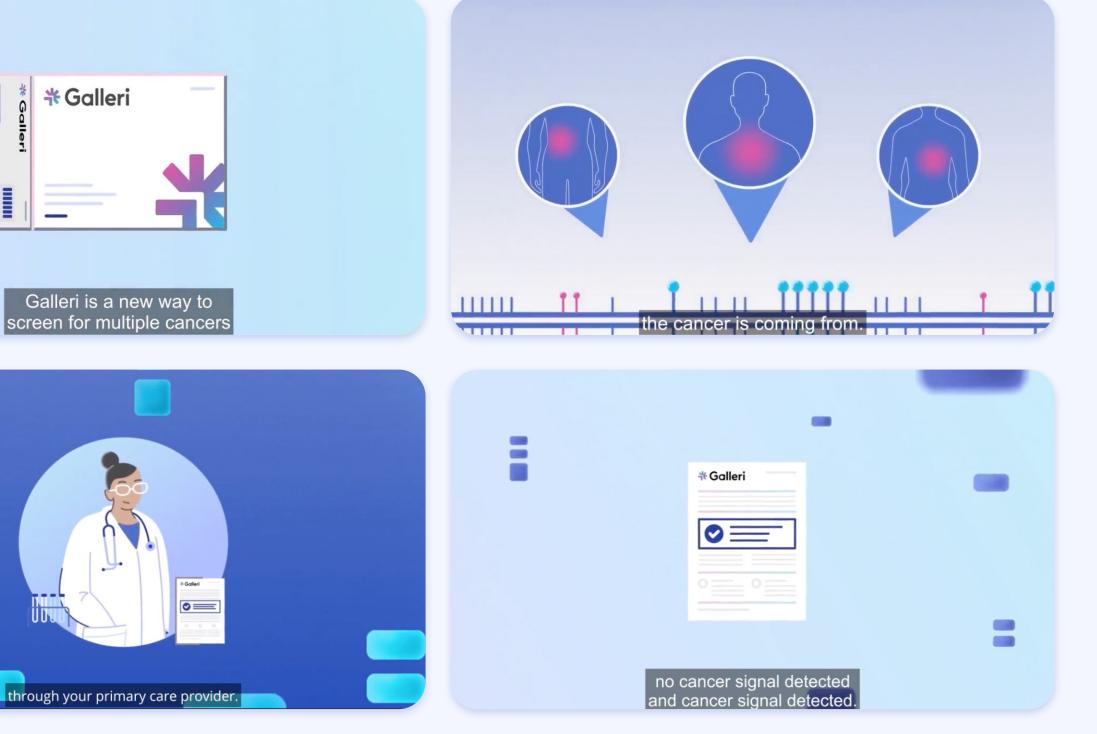
- What is Galleri
- How to take the Galleri test in a clinic
- How does the Galleri test work
- "No Cancer Signal Detected" result
- "Cancer Signal Detect" result

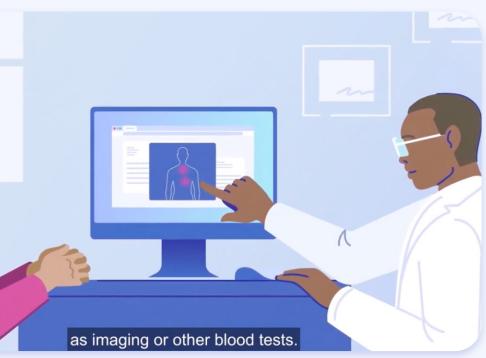
HOW TO ACCESS:

Watch and download these videos and materials by <u>clicking this link</u>.



*****Galleri[®]







QR codes are available for easy patient access to videos from smartphones.

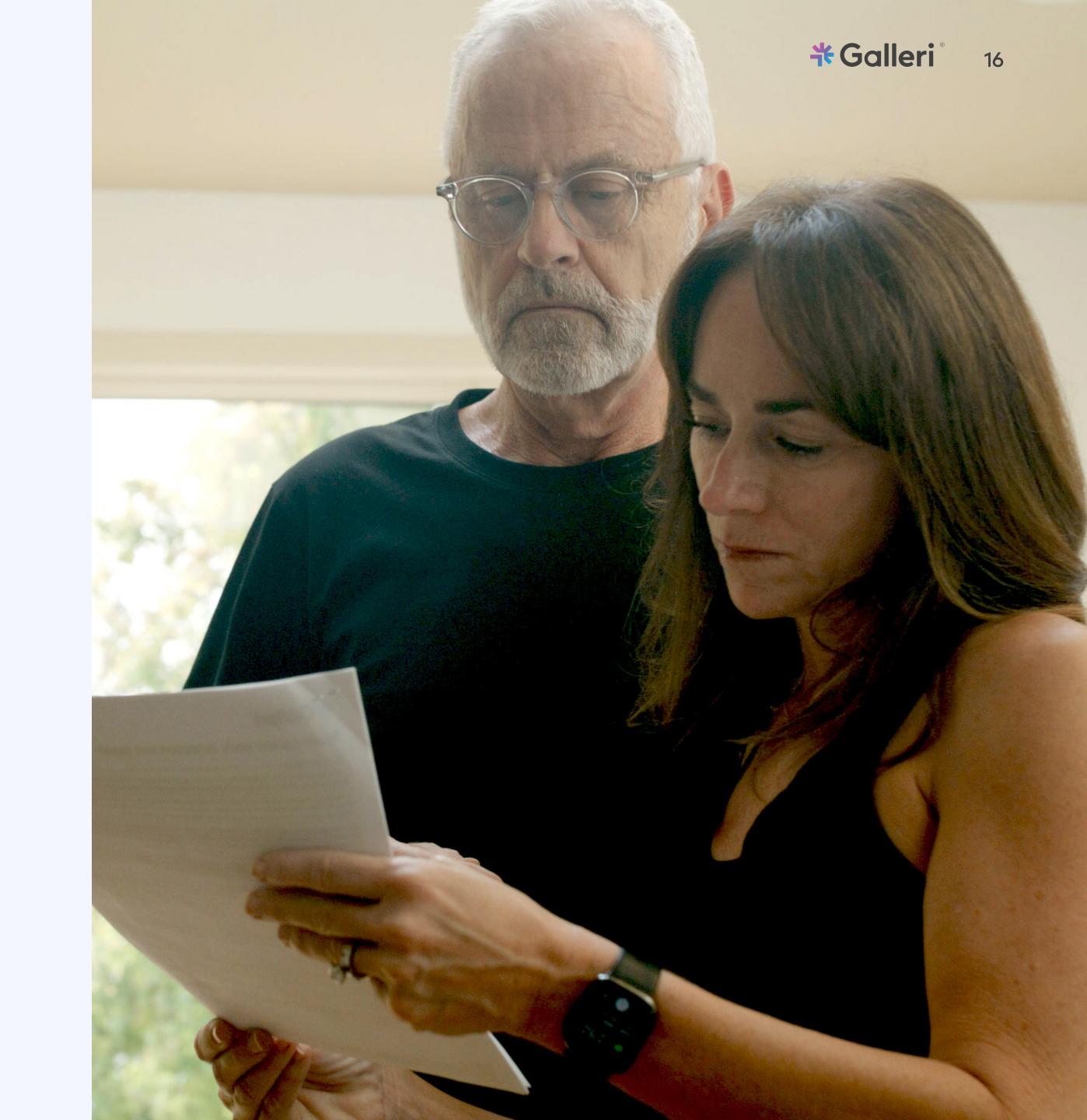
15

Understanding your results

Having well-crafted and easy-to-understand educational materials guides your patients to comprehend the results of the Galleri test and the next steps.

Materials included in this section

- <u>Test Results Report samples</u>
 - "Cancer Signal Detected"
 - "No Cancer Signal Detected"
- <u>Understanding results videos</u>
 - "Cancer Signal Detected" result
 - "No Cancer Signal Detected" result



Test result report samples

Learning about test results and the next steps can be overwhelming for patients.

Use these two pieces to familiarize patients with the Test Results Report and how the results are communicated in the case of a "Cancer Signal Detected" or a "No Cancer Signal Detected" result.

HOW TO ACCESS:

Review and download these report samples by <u>clicking this link</u>.

Patient Name: Firstname Lastname Patient ID: PathPar1234567890 DOB: 01-JAN-1965 Bio Sex: Female



What this result means

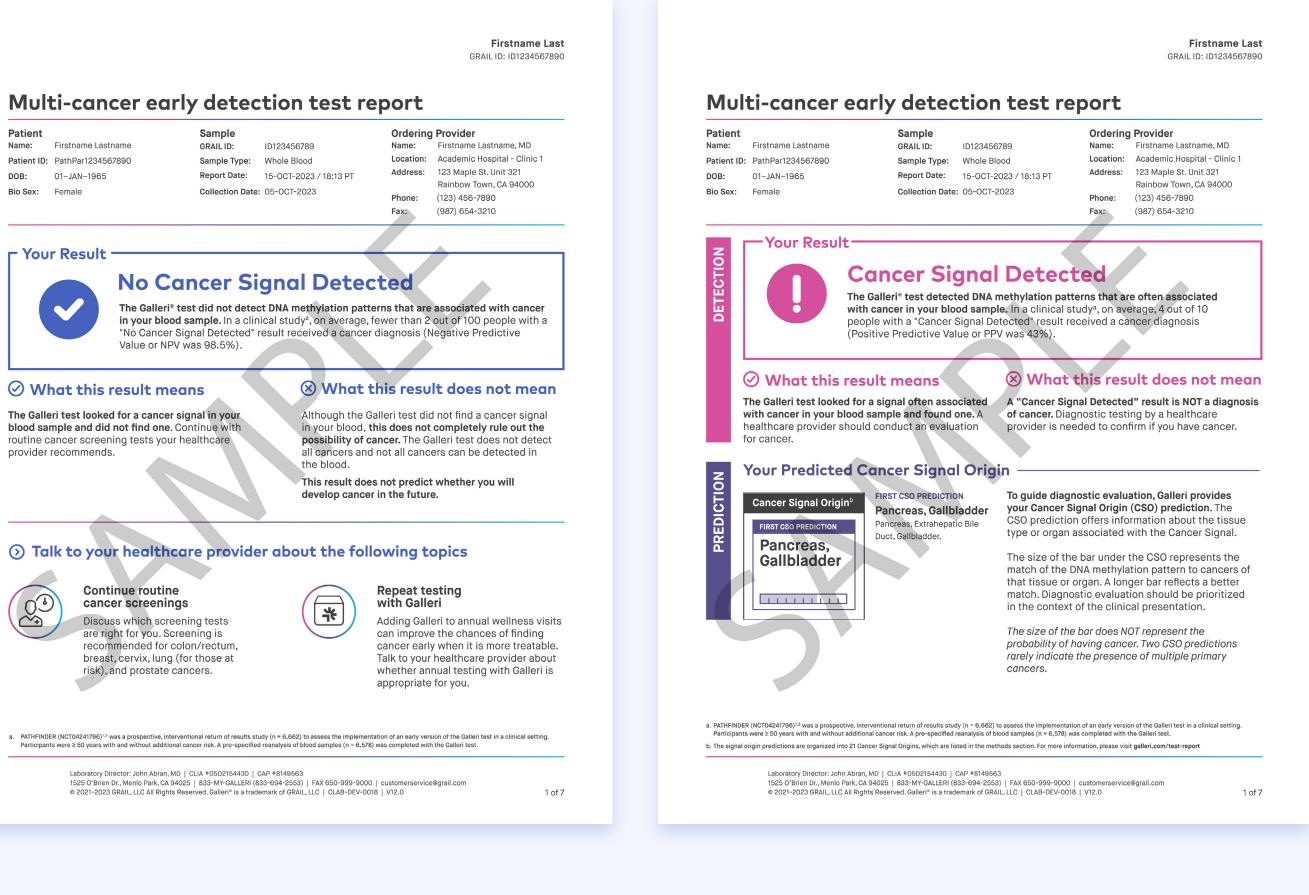
The Galleri test looked for a cancer signal in your blood sample and did not find one. Continue with routine cancer screening tests your healthcare provider recommends.





No Cancer Signal Detected

Cancer Signal Detected





Understanding your results videos

These videos can help educate patients about the possible Galleri test results, how to interpret results and next steps following each result

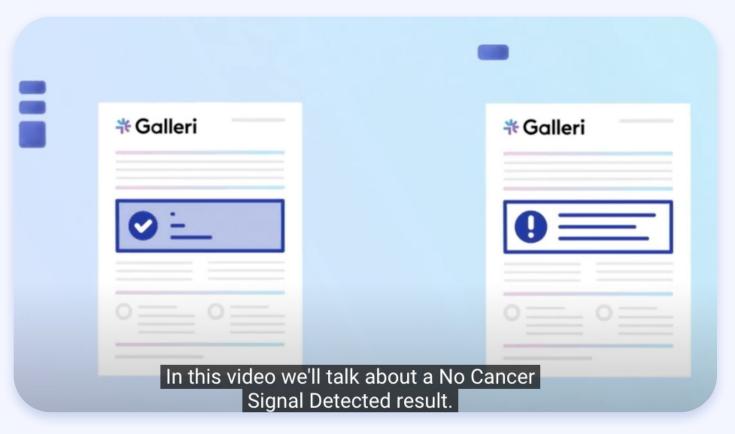
Videos included

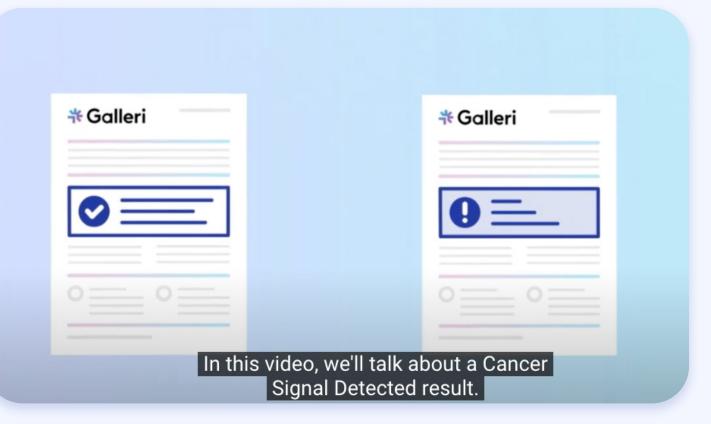
- "Cancer Signal Detect" result
- "No Cancer Signal Detected" result

HOW TO ACCESS:

Watch and download these videos by <u>clicking this link</u>.

No Cancer Signal Detected









QR codes are available for easy patient access to videos from smartphones.

Cancer Signal Detected



QR codes are available for easy patient access to videos from smartphones.

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Annual screening

Raise awareness about cancer screenings and emphasize the importance of adding Galleri annually to your patients cancer screening plan.

Materials included in this section

- <u>Annual screening email template</u>
- <u>Annual screening patient video</u>



Annual screening email template

This email template is designed to help clinics send a pre-written email message to patients about adding Galleri as a recurrent annual screening tool.

The template is structured with a subject line, body content, images, calls-to-action, and other essential elements.

Using this template can simplify the email creation process for clinics and ensure consistency. It enables effective outreach to patients who are due for repeat annual testing with Galleri.

HOW TO ACCESS:

Review and download this email template by <u>clicking this link</u>.

EMAIL Annual Screening with Galleri

[SUBJECT LINE OPTIONS]

Option 1: Your Annual Cancer Screening With Galleri Is Now Available Option 2: Contact Us to Schedule your Annual Cancer Screening with Galleri

[Copy]

Dear [Patient First name, Last Name],

Our records show that your last Galleri[®] multi-cancer early detection test was taken on [insert date MM-DD-YYYY]. Your health is our top priority at [PRACTICE NAME], and we would like you to consider screening with Galleri again.

The Galleri test screens for a signal shared by multiple cancers, including fast-spreading cancers, which often don't show symptoms in early stages.¹

Modeled data suggests that adding annual testing with Galleri to your cancer screening plan may reduce late stage diagnosis for aggressive cancers by 42%.² In addition, GRAIL collaborated on a study with the American Cancer Society* that showed Galleri was able to detect a cancer signal almost a year, on average, prior to clinical diagnosis.³

Call us today [insert practice phone number] or email us [insert practice email address] to schedule an appointment for your next cancer screening with Galleri. We'll be happy to assist you.

We're looking forward to seeing you!

[Add practice name] [Add practice contact phone] [Add practice contact email]

Review Important Safety Information below or by visiting: Galleri.com/safety-information

The Galleri test does not detect a signal for all cancers and not all cancers can be detected in the blood. False positive and false negative results do occur. Galleri should be used in addition to healthcare provider recommended screening tests.

If you think you received this communication by mistake or wish to unsubscribe from these reminders, please call [insert office number] or email us at [insert office email].



*** Galleri**

Annual screening patient video

After receiving a "No Cancer Signal Detected" result, Jennifer shares her story and her plans to continue with recommended cancer screenings while adding Galleri annually to her cancer screening plan.

HOW TO ACCESS:

Watch and download this video by <u>clicking this link.</u>



*** Galleri**®





Social media toolkits

Explore a curated collection of engaging content and plan a yearround schedule for all your communication channels with these social media toolkits:

1. Seasonal social media content

- Q1: January, February, March
- Q2: April, May, June
- Q3: July, August, September
- Q4: October, November, December
- 2. Galleri social media content
- 3. Patient stories social media content

HOW TO ACCESS:

Review and download this content by <u>clicking this link</u>.

If you are interested in co-branded social posts visit <u>the Practice Toolkit Portal</u> and create an account to get started.





Important Safety Information:

The Galleri test is recommended for use in adults with an elevated risk for cancer, such as those aged 50 or older. The Galleri test does not detect all cancers and should be used in addition to routine cancer screening tests recommended by a healthcare provider. Galleri is intended to detect cancer signals and predict where in the body the cancer signal is located. Use of Galleri is not recommended in individuals who are pregnant, 21 years old or younger, or undergoing active cancer treatment. Results should be interpreted by a healthcare provider in the context of medical history, clinical signs and symptoms. A test result of No Cancer Signal Detected does not rule out cancer. A test result of Cancer Signal Detected requires confirmatory diagnostic evaluation by medically established procedures (e.g. imaging) to confirm cancer. If cancer is not confirmed with further testing, it could mean that cancer is not present or testing was insufficient to detect cancer, including due to the cancer being located in a different part of the body. False-positive (a cancer signal detected when cancer is not present) and false-negative (a cancer signal not detected when cancer is present) test results do occur. Rx only.

Laboratory / Test Information:

The GRAIL clinical laboratory is certified under the Clinical Laboratory Improvement Amendments of 1988 (CLIA) and accredited by the College of American Pathologists. The Galleri test was developed and its performance characteristics were determined by GRAIL. The Galleri test has not been cleared or approved by the Food and Drug Administration. The GRAIL clinical laboratory is regulated under CLIA to perform high-complexity testing. The Galleri test is intended for clinical purposes.

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